

RECREATION CENTERS OF SUN CITY WEST INC.
Monthly Golf Statistics



September

September rounds were below last year by 919 rounds (*this includes Member, Guests, Public, and Comp player types ...excludes golf employees in count).

July 1- Sept 30 cumulative rounds were below last year (by 1,794 rounds or -5.3 %). Year-end estimate is 286,024 total rounds.

YTD: Regulation courses were down by 1,145 rounds vs. prior year. Executive courses were down by 649 rounds vs. prior year. Net Variance for all courses is down vs. prior year by 1,794 Rounds

Golf fees per round for July 1- Sept 30 compared to prior year in this period were Down \$.39

On average for July 1- Sept 30, Rounds for current year were lower than prior year on a daily basis. Sunday, Monday, and Fridays had biggest net declines of 2,306 rounds of total net declines of 3,188

For July 1- Sept 30 YTD, Unlimited Card sales are down by 2 cards vs. prior year. Kachina Card sales are down by 15 cards vs. prior year, and Coyote Card sales are down by 8 cards vs. prior year.

YTD between July 1- Sept 30, PRIME TIME Member play, compared to prior year, was over by 26 rounds

YTD between July 1- Sept 30, PRIME TIME Outside play, compared to prior year, was under by 787 rounds. Note: Grandview was closed during this period

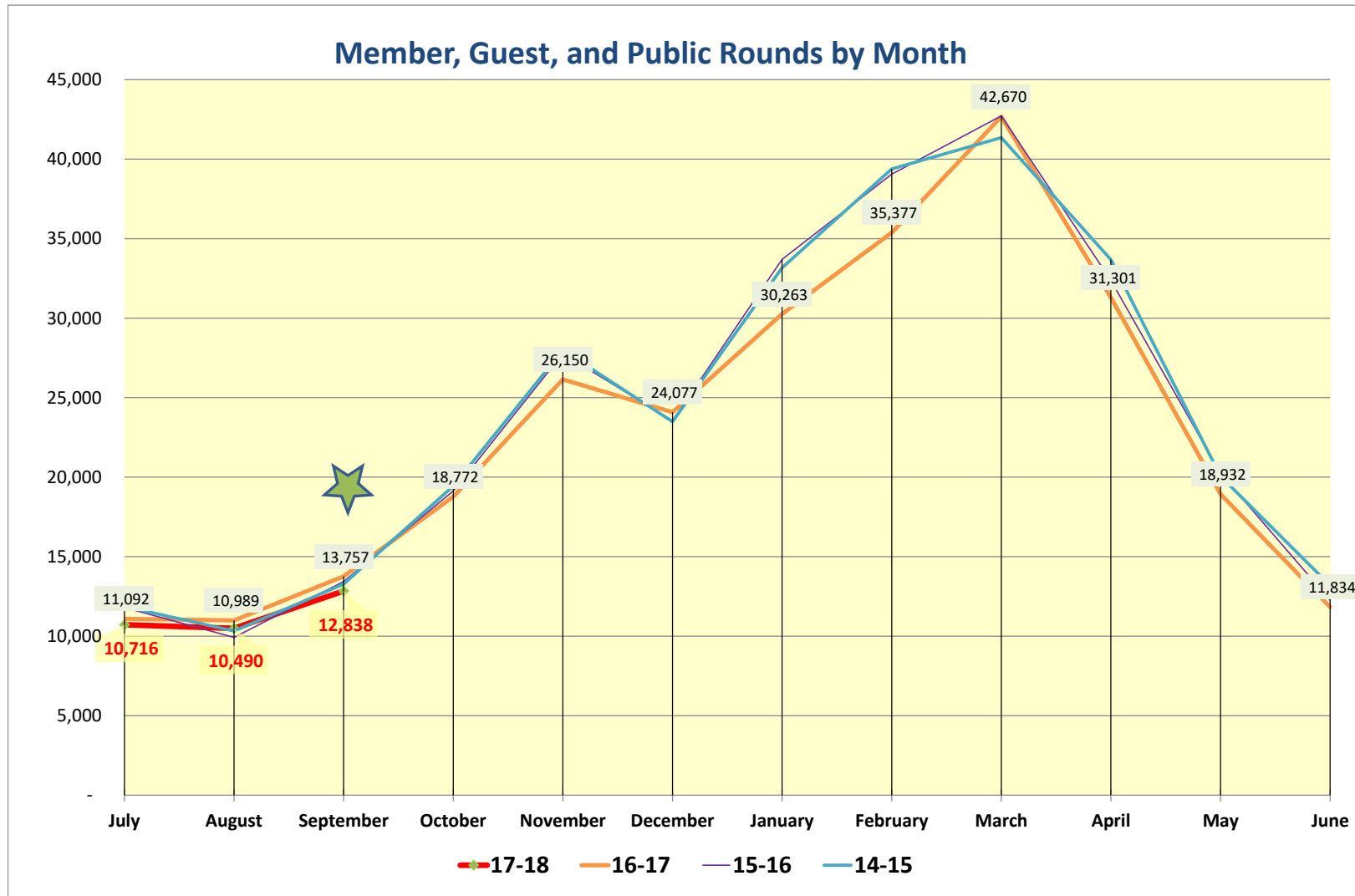
For July 1- Sept 30 YTD in FY 2018, there were 120 driving range keys sold. This key provides a discount on purchases of buckets of balls. Key was introduced in October of FY 2017

Tee-Time utilization for current year in September is 15.1% which compares to prior year utilization of 16.2%

See charts that follow for further details

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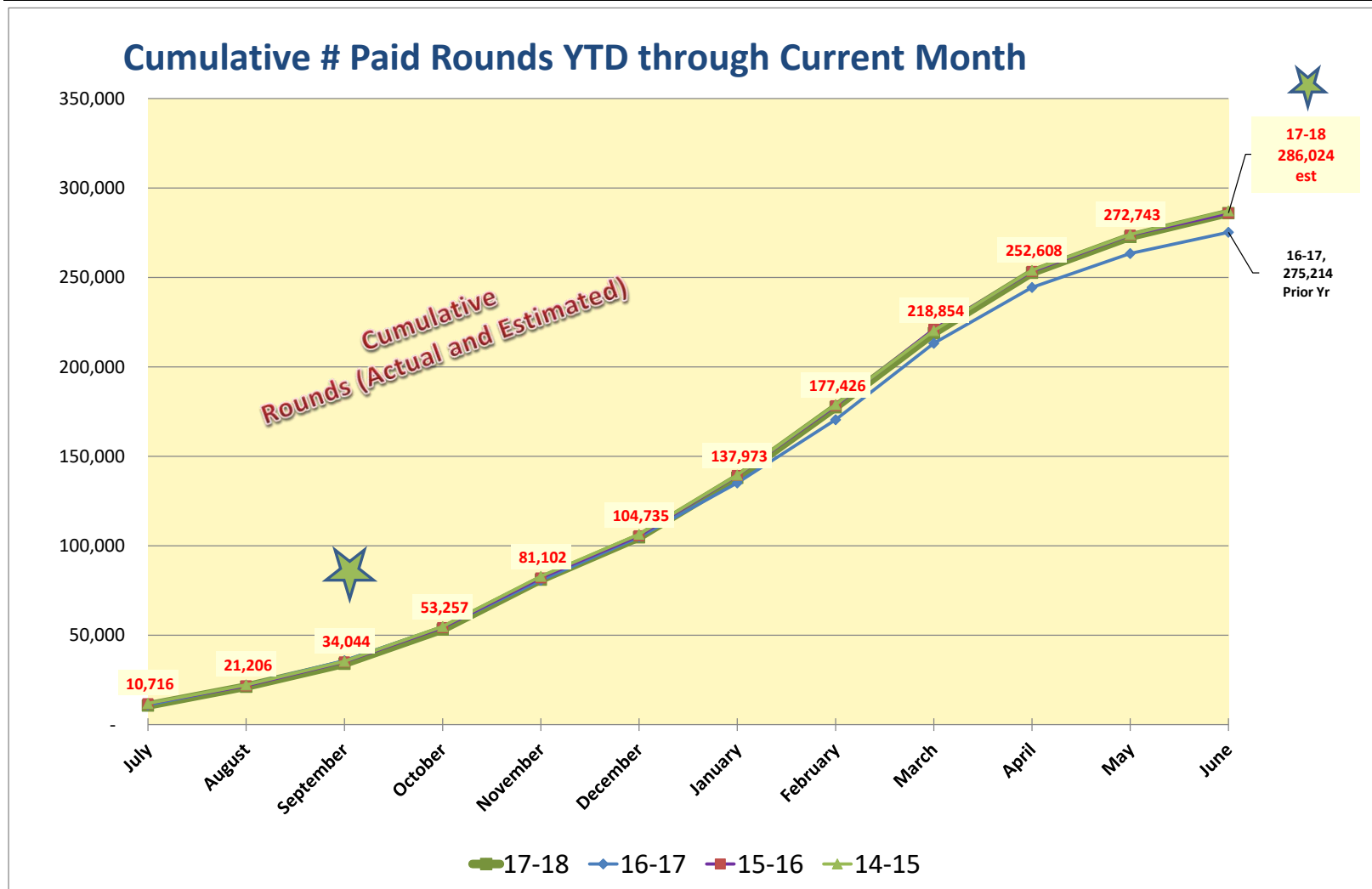
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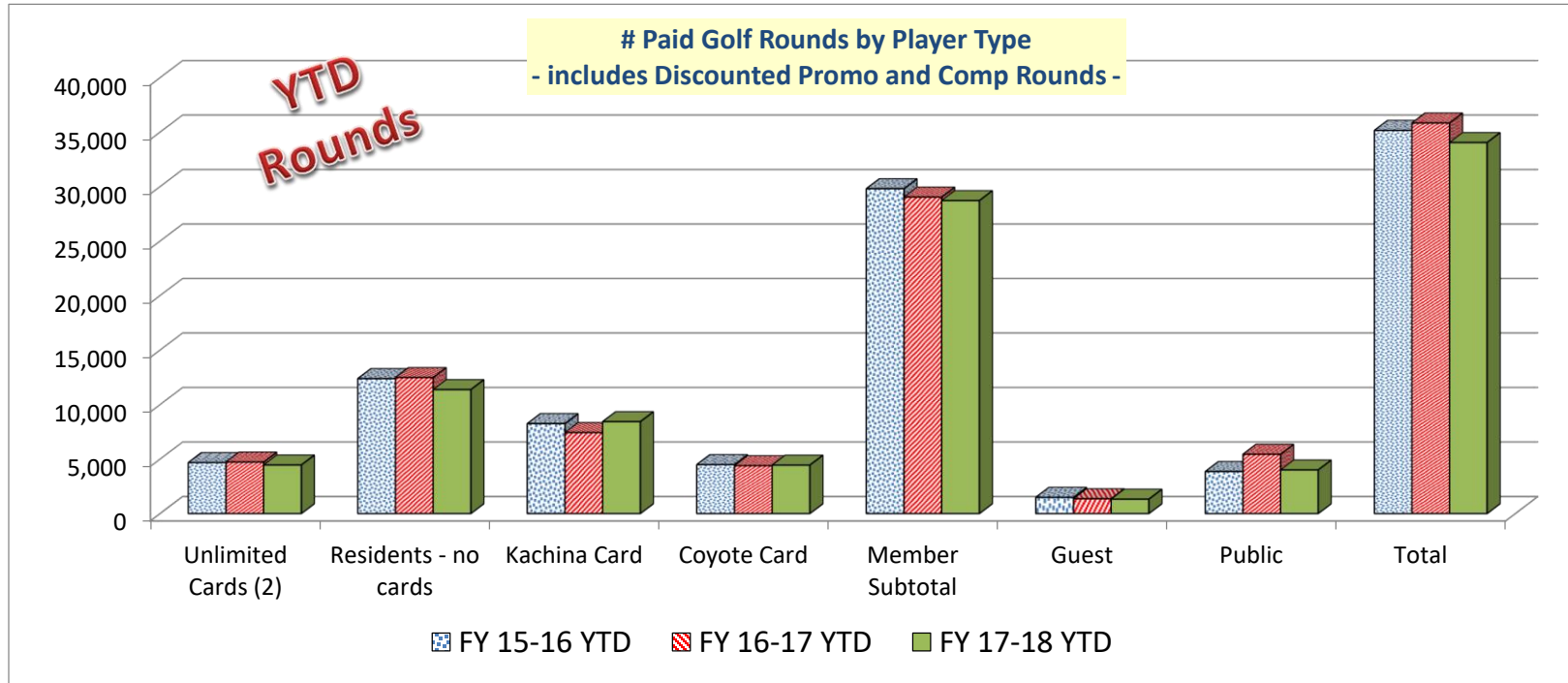
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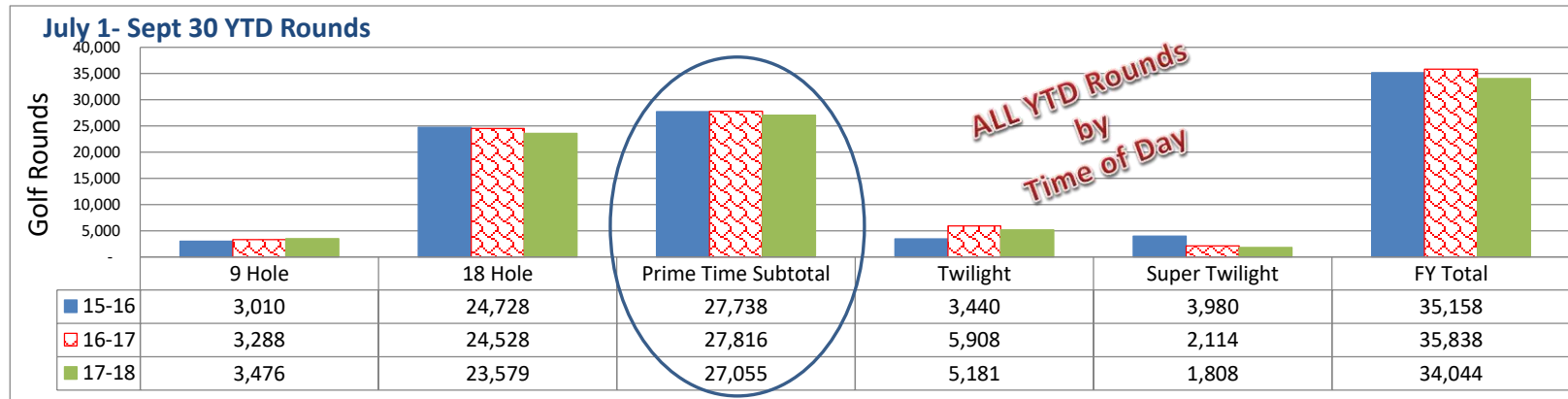
July 1- Sept 30, total rounds are 34,044. This is Down from prior year by 1,794



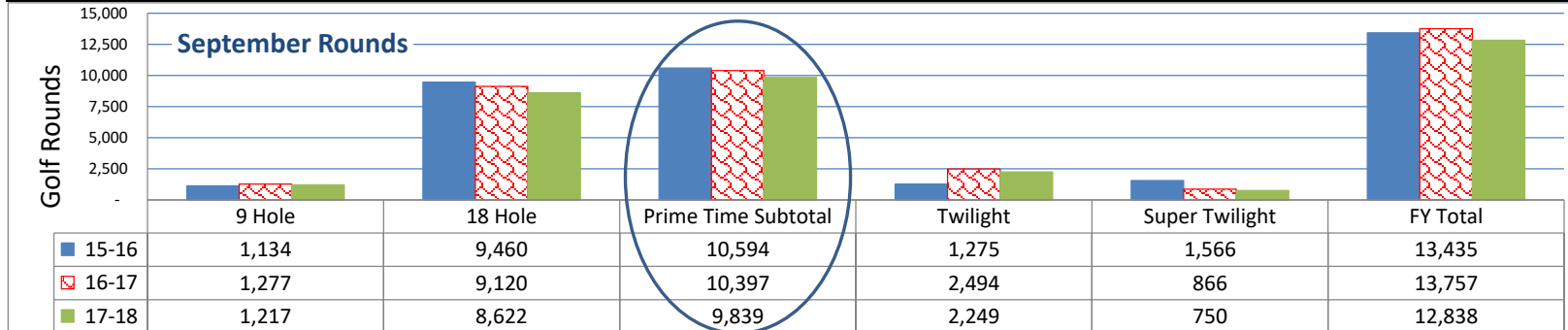
Rounds by Period	Unlimited Cards (2)	Residents - no cards	Kachina Card	Coyote Card	Member Subtotal	Guest	Public	Total
FY 15-16 YTD	4,678	12,379	8,254	4,494	29,805	1,492	3,861	35,158
FY 16-17 YTD	4,727	12,479	7,433	4,395	29,034	1,360	5,444	35,838
FY 17-18 YTD	4,461	11,372	8,433	4,449	28,715	1,324	4,005	34,044
Change vs. Prior year	Down -266	Down -1,107	Up 1,000	Up 54	Down -319	Down -36	Down -1,439	Down -1,794

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YTD between July 1- Sept 30, PRIME TIME for ALL players are under prior year by 761 Rounds

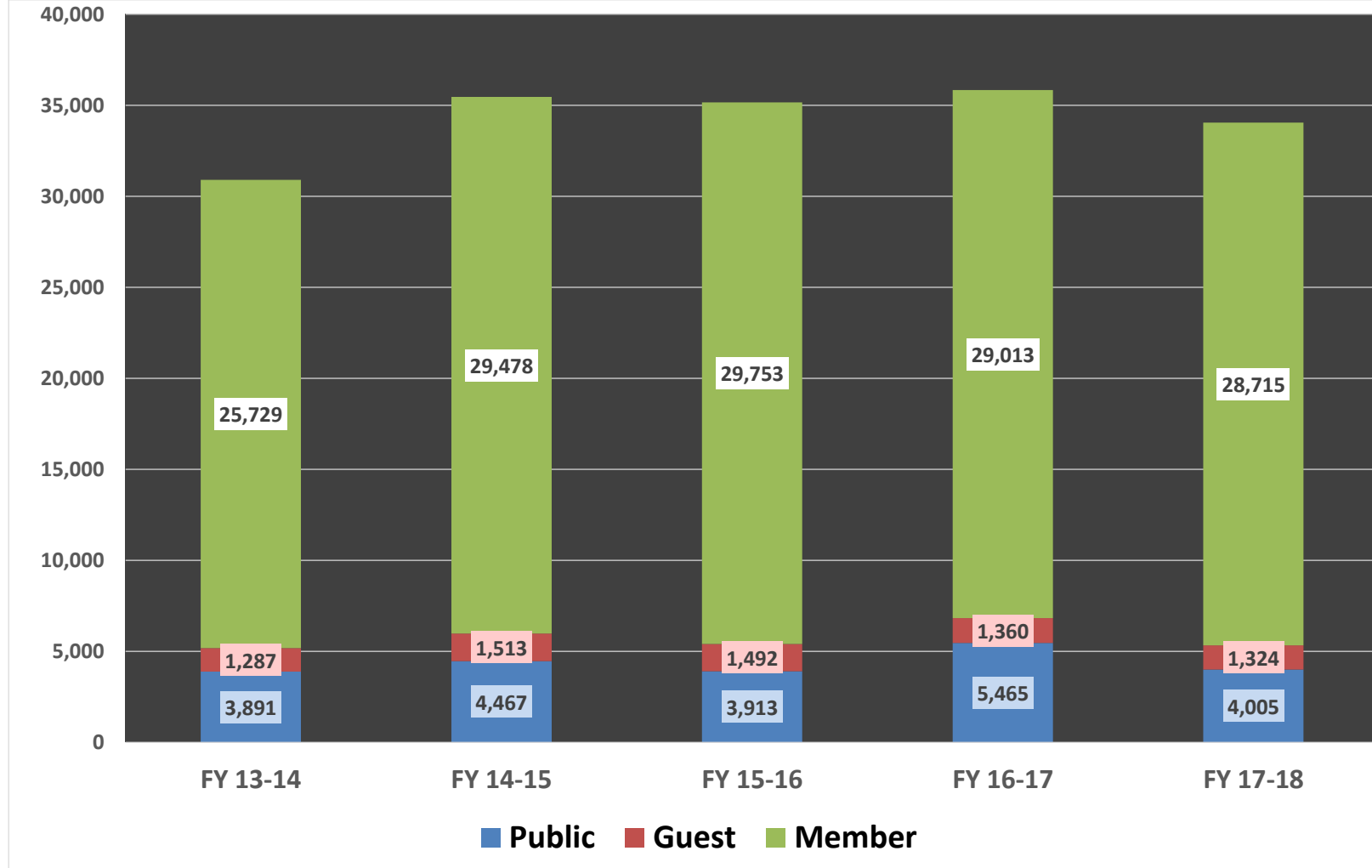


September, Prime Time for ALL players are under prior year by 558 Rounds



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Rounds YTD for July 1- Sept 30, indicates reduction in rounds played by Public and Member Player Types when compared to prior year.



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